

CMIT Solutions FACT SHEET

Company Profile:

CMIT Solutions is a nationwide provider of information technology (IT) services and solutions for small and mid-sized businesses (SMBs). With more than 800 consultants and technicians, CMIT has expertise in nearly all technologies and industries. Founded in 1996 in Austin, TX, CMIT Solutions, Inc. has grown into the leading IT solution provider for SMBs. With over 10 years of experience and strong industry partnerships, CMIT Solutions is capable of providing enterprise-level services and products that were previously unavailable to the SMB market. We are a local company with the support of a national network behind us. We focus on making your business run better by understanding your business and technology needs.

Individual Bio:

Products/Services:

CMIT Solutions offers a broad menu of information technology services that all point toward one goal: helping your small business run smoothly and be prepared for anything. Whether you're looking for a preventative maintenance solution to keep IT costs predictable and avoid expensive computer problems, or a disaster recovery plan to get you back online quickly after an emergency, our technology experts will meet with you to understand your business, and your IT needs, so that we can find the solution that's right for you.

CMIT Marathon is a flat-rate service that frees you and your business from expensive, frustrating computer problems and security threats. This preventative maintenance and monitoring service includes 24/7 monitoring of all your critical business systems, remote remediation, proactive maintenance, and virus and spyware detection and removal.

Save money. You'll avoid expensive crashes, data loss, and major computer problems that could take your business offline for hours, days, or even weeks.

Budget easily. With a flat-rate monthly service plan, you'll pay the same low amount every month and avoid costly repair bills.

An ounce of prevention. The best way to deal with most computer problems is to stop them from happening in the first place.

Increased system availability. Your systems will run faster and more smoothly, with minimal downtime.

Ongoing support. We can solve most problems over the phone – 24 hours a day, 7 days a week! No more waiting for a technician to drive out to your office to diagnose your problems. Our monitoring systems let us pinpoint problems and fix them remotely.

Emergency troubleshooting. If we can't solve a problem over the phone, we'll dispatch an expert technician to your site as soon as we can, so your business isn't left hanging.

Thanks to CMIT Marathon, you can completely offload the burden of troubleshooting, securing and maintaining your company's network for an easy affordable monthly rate. We have various service plans available to meet your needs so contact us today to learn more about how we can eliminate your technology headaches.

CMIT Guardian offers a full suite of disaster recovery planning, secure offsite backup, archiving, and protection and monitoring programs that are customizable to suit the needs of your small business.

Peace of mind. All data is secured with 128-bit encryption during transfer and stored securely offsite. Users can use a provided 448-bit key or manage their own private key to encrypt data. New and changed files are automatically detected and backed up every 2 hours, so even in the event of disruption or disaster you can recover virtually all of your most recent data.

Disaster recovery, tailored to small business. You don't need an enterprise-level solution with multiple redundant data centers, but you do need redundancy. Our solution gives you an onsite Network Attached Storage (NAS) device that automatically backs up to offsite storage, and can run a virtual image of your environment if any of your existing servers fail. And where other business continuity solutions can take up to a week to restore data, requiring a complete rebuild and reinstallation of key databases and applications, Guardian's storage and virtualization capabilities allow you to perform a full restore in less than 48 hours.

Increased productivity. Guardian protects against spam, delivers email archiving and provides continuous online access to email in the event of hardware outage, so users stay in touch and productive.

CMIT Anti-spam protects against spam, viruses and phishing exploits outside the corporate network.

Block email-borne malware.

Avoid unsolicited offensive material that could be perceived as creating a hostile work environment.

Avoid the maintenance and management required for on-site hardware and software solutions. Completely eliminate foreign language spam that often bypasses traditional defenses.

Secure the local email server by eliminating multiple access points.

Prevent outbound email from spreading viruses and spam.

Protect your reputation with a safeguard that prevents users from inadvertently sending spam & viruses.

Prevent your IP addresses from inadvertently getting blacklisted, which can prevent your users' legitimate emails from reaching their recipients.

Identify possible compromised PCs that can lead to the leakage of sensitive corporate information.

Keep inbound email in queue in case the local mail server fails or the power goes out. Incoming email is not bounced or lost when your local email server is down for any reason. Local email problems are invisible to external senders, because non-delivery receipts are not sent. Delivery of incoming mail resumes as soon as the local email server returns to operation.

Block high-volume spam before it reaches your corporate infrastructure.

Neutralize volume-based directory harvesting and denial of service attacks.

Save the bandwidth otherwise consumed by spam and messages to unknown users

Custom services to fit your business, your needs.

User Support. Many businesses rely on an in-house expert – whether it's someone in their IT department or just a "power user" -- to deal with common user problems. Unfortunately, this means that when technical issues arise, two employees are taken off tasks that could deliver more value to the business. CMIT's 24-hour help desk and dedicated technicians ensure that your workforce stays productive while we take care of technical problems. And because most problems can be easily remedied over the phone, you're spared the expense and the wait of an

on-site visit

Hardware and Software Purchasing. Your CMIT Team can maximize your technology budget by helping you find the best hardware and software solutions for your business. First, we sit down with you and make sure we understand the business problem you're looking to solve – not just the technical problem. We'll evaluate your current systems to make sure we can get the best value out of your existing investments. Then, we recommend not just the right equipment but the right strategy to get your business to where you want it to be. Our partnerships with tech leaders like Dell, Microsoft and Intuit ensure that we can get you the right products to solve the problem at prices that won't break the bank.

Network Support. Make your network work for you, not the other way around. Your CMIT Team can design the network you need, whether your staff is large or small, in-house or mobile. From traditional LANs to the latest wireless LAN technology solutions, CMIT technicians install your network, test it, and teach you what you need to know to utilize it effectively.

Consulting Services. Let CMIT be your virtual Chief Information Officer (CIO). Our team can consult for your small to medium size business on all your technology needs.

Expert guidance, from planning to procurement. Do you need to retire some old desktops, but aren't sure what to replace them with? Are you looking to beef up your network's speed and security? Avoid spending money on hardware and software you don't need or can't use. CMIT Solutions can perform a thorough assessment of your hardware and software requirements before you make a purchasing decision, so you can make sure you're getting the best value for your business. We offer great deals and discounts on the business software packages you rely on most. And as a Dell Certified Partner, we're experts on Dell's on desktops, laptops, workstations, servers, and networking equipment. Once we've developed a solid hardware strategy, we'll help fast-track your purchase. Need help setting it up? We can do that, too.

Ideal Client:

- Any firm with 5 or more Windows workstations.
- A server or peer-to-peer network.
- Experiencing information technology issues/problems.
- Relies on information technology but is not in the information technology business.
- Relies on owner/office manager/secretary/relative to provide support.
- Wants to intro new technologies but doesn't know where to start.

Key Questions:

Good Referral:

- Lawyers
- Accountants
- Insurance agents/brokers
- Medical/Dental professionals/offices
- Title companies
- Engineering firms
- Commercial Contractors
- Manufacturing
- Local Government/School

